



Request for Proposals (RFP)

Frequently Asked Questions

INFORMATION ABOUT THE RFP

Where can I find information about the RFP?

Click [here](#) to access the RFP.

Where can I apply for the proposal?

You can apply for the proposal by completing this [Google form](#).

Where can I access components of the RFP?

To complete, save a copy to your drive which you will then upload.

- [Scope of Project](#)
- [Budget](#)
- [Budget Narrative](#)

Who can I contact regarding questions about the RFP?

Please contact Erin Westphal at ewestphal@TheSCANFoundation.org or by phone (562) 549-2080.

ELIGIBILITY

Who is eligible to apply?

- Applicants must be a California-based organization or a fiscally sponsored project¹.
- Applicants can include nonprofit organizations, for-profit organizations, faith-based organizations, private sector organizations, etc.
- Applicant organizations, their board of directors, and staff should be reflective of the racial/ethnic diversity of the population served.
- Applicants and/or their partners should have experience in community organizing and be prepared to provide 1-2 examples of what this looks like in the communities they serve.
- Applicants and their partners should have a vision for how they will bring together intersecting movements, and how that can actively address a specific health inequity impacting older adults or how individuals age in their community.

What are some examples of eligible grant activities?

Grants funds should support ECO Groups' community organizing, planning, and implementation activities to reduce health inequities among older adults. Grant funds may not be used to influence legislation or public elections.

¹A fiscal sponsor is a nonprofit organization that provides fiduciary oversight, financial management, and other administrative services to help build the capacity of charitable projects. (2023, [Fiscal Sponsorship for Nonprofits | National Council of Nonprofits](#))

Can statewide or national organizations with local affiliates apply?

Yes, as long as the organization can utilize a community driven approach. TSF is focusing on local organizations within the community to complete this work. Your organization will need to actively engage participation from older adults within the community to reduce health inequities. As TSF moves forward with this project, there might be potential to include statewide organizations in this project depending on the kind of representation that organization has on a local level.

Can multiple organizations apply together?

Yes, TSF believes in utilizing partnerships to address health inequities and drive bold change. TSF envisions partnerships between organizations that are experts in community organizing and aging.

Are medical interventions eligible for this proposal?

The goal of the ECO Groups is engaging the community to identify solutions to the health inequities they are experiencing. If the ECO Group created determines that the solution to an inequity in their community is a medical intervention, then that is how they should proceed.

Can this grant fund existing efforts?

If your organization’s current efforts elevate the voices of older adults, includes them in codesigning solutions, and relates to the themes and opportunity areas defined in the [Greater Good Studios \(GGS\) report](#), grand funds can be used to expand and/or evolve your existing efforts.

Will there be a priority for Black, Indigenous, and people of color (BIPOC) led organizations?

While TSF is not assigning extra points to BIPOC led organizations, we are interested in working with organizations who represent the community they are serving. TSF encourages BIPOC led organizations to apply and be a part of the ECO Groups.

SCOPE OF PROJECT

What is the target population?

At least half of ECO Group members should be older adults, people with disabilities, family caregivers and/or younger generations who have lived experience with inequities.

Is there a minimum or maximum number of individuals needed in the ECO Group?

There is not a maximum or minimum number of total people engaged in the ECO Group.

Does my proposal need to address all three themes identified by GGS?

No, your organization can identify one or more themes that most resonate with your community. The identified theme(s) will also be based on what the community will want to organize around. As your project evolves, your focus areas might change depending on the experiences and needs of the community.

Who is considered a representative working on local Master Plan of Aging activities?

In California, there is a [Master Plan for Aging](#) (MPA) goals and strategies to improve the health and well-being of the aging community. TSF is aware that some communities, cities, and counties are already engaging in [local MPA activities](#). TSF wants to support alignment in the work the ECO Groups are completing with MPA efforts. A representative working on local MPA activities includes someone who participates in any of the state advisory groups or someone who is advancing specific activities around the MPA. Please reach out to [Erin Westphal](#) for further support around identifying a representative. Your organization is not disqualified if your ECO Group doesn't have a representative who is working on local MPA activities.

What additional stakeholders must be included in the ECO Group besides older adults living in the community?

The ECO Group should be comprised of leaders from organizations in the community. These can include representatives from health plans and care delivery organizations, community-based organizations, elected officials and/or their staff, government entities, and others in their community, including faith-based entities, Chambers of Commerce, retail clinics, local merchants (e.g., grocery stores, barbershops, banking institutions), and others.

Will technical assistance be offered towards developing the ECO Groups by either TSF or Greater Good Studio?

At this time, TSF doesn't anticipate engaging Greater Good Studio to provide technical assistance (TA). TSF is aware TA might be needed, but those needs cannot be identified until the ECO Groups have been selected and have shared where there are opportunities and challenges of community organizing.

Will there be an evaluation process for this grant?

TSF has partnered with the Center for Outcomes Research and Education (CORE) to understand the learnings through this process. This approach is a shared power analysis. CORE will be working with the selected ECO Groups and TSF to learn about their process in support of future ECO Group investments.

EVALUATION OF PROPOSALS

Who will be reviewing the proposals?

Applications will be reviewed by an external review committee who represent a diverse set of individuals. Learn more about the external review committee [here](#).

How will the proposals be scored?

Proposals will be reviewed and scored based on the following criteria:

- Desire, years of experience, and demonstrated history of working in the community the applicant represents.
- Desire, years of experience, and demonstrated history of working with older adults, with an emphasis on communities of color as well as those communities where race and ethnicity intersect with other factors — such as age, gender, disability, sexual

orientation, gender identity, socioeconomic status, geography, language, or immigration status — that lead to inequities.

- Desire, years of experience, and demonstrated history with various frameworks for community organizing and elevating the voices of people with lived experience.
- The extent to which the organization’s leadership, including board of directors and staff, reflect the community they serve. Those where more than 50% reflect their community will receive bonus points in scoring.

How does TSF perform due diligence?

TSF will explore your organization’s financial health, staffing, and board of directors. TSF has a history of collaborating with organizations who have a wide range of budgets. GuideStar will be used to access this information. If your organization does not have information in GuideStar, TSF will follow up.

ADDRESSING HEALTH INEQUITIES

How is TSF engaging with the community and other stakeholders to address health inequities and drive changes in the system?

TSF launched [The Advancing Health Equity in Aging Initiative \(Initiative\)](#) in October 2022 by convening and organizing a diverse, cross-sector network of leaders to identify and design solutions targeting the specific drivers of poor health outcomes among older adults. TSF is embarking on an effort to engage older adults with lived experience in codesigning solutions to address the root causes of health inequities. TSF is deeply involved in California’s MPA and partners with community-based organizations to further local implementation efforts.

FUTURE RFPS AND FUNDING

Will this opportunity be offered again next year?

This initial investment is intended to help TSF and the community learn about the drivers of health inequities and what it takes to engage older adults. TSF hopes to identify lessons learned throughout the grant timeline before supporting future ECO Groups.

Is TSF considering long-term funding and sustaining programs beyond this initial RFP?

TSF hopes to learn and understand if this community approach is the best way to address inequities. Through the ECO Groups, TSF would like to explore areas of opportunities and challenges to support those selected to participate and future groups.